To navigate this document: use FIND function [ctrl-f]
    -- will find the beginning of each group of results
    ^ will find the tagged items

-- Non-Patent Literature: Full Text [group 1 or 2]
   Dialog files: 9,15,476,610,613,624,634,810,813

Set	Items	Description
S1	2678865	COMPLEX OR COMPLEXITY OR COMPLEXLY OR COMPLICAT??? OR CONV-OLUTE??? OR ELABORATE??? OR INVOLVE??? OR LABYRINTH OR LABYRI-NTHINE
S2	9569015	PRICE? ? OR PRICING OR CHARGE? ? OR CHARGING OR COST OR CO-STS OR RATE OR RATES OR QUANTITY OR VOLUME OR AMOUNT OR AMOUN-TS OR MAGNITUDE OR LEVEL OR WORTH OR VALUE
S3	4137335	STRUCTUR??? OR ARCHITECTUR?? OR ORGANIZATION?? OR ORGANI?E? ? OR ARRANGE? ? OR ARRANGEMENT? ? OR FRAMEWORK OR LAYOUT OR LAY???(?)OUT OR TOPOLOGY OR CONFIGUR??? OR CONFIGURATION? ?
S4	371288	AUCTION? OR COMPETITIVE()(BUYING OR PURCHASE OR PURCHASING) OR BIDDING OR BIDDER OR BIDDERS OR BID()PRICING
S5	143929	S1(4N)S2
S6	85358	S1(4N)S3
S7	4570	S5(S)S6
S8	58	S7(2S)S4
S9	33	S8 NOT PY>2001

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^ 9/3,K/7   (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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02149897 71046913
New pricing realities
Wyner, Gordon A
Marketing Research v13n1 PP: 34-35 Spring 2001
ISSN: 1040-8460 JRNL CODE: MRE
WORD COUNT: 1592

...TEXT: be thought of as strategic options relevant for certain customers, products, and situations. For example, auctions may appeal to bargainers rather than convenience shoppers. They ...even to the individual level, what is the incremental revenue and profit from having a complex   pricing
  Structure that attempts to align price and customers' willingness to pay? At what point is the cost of complexity for pricing   worth the investment?

Finally, are there advantages to dynamically altering prices to reflect
changing market conditions...

^ 9/3,K/9   (Item 4 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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02027010 54635847
A complicated relationship
Watson, James K Jr; Fenner, Joe
Informationweek   n788 PP: RB24-RB26 May 29, 2000
ISSN: 8750-6874   JRNL CODE: IWK
WORD COUNT: 1237

...TEXT: reduction of costly errors.

For now, vertical business-to-business E-marketplaces will remain mostly
auction sites, bidding sites, and comparison-shopping sites for spot
purchases. The approach is viable, but only for...services, materials used
in manufacturing, and retail items with sometimes unpredictable
replenishment requirements and highly complex pricing arrangements.
But until this happens, many sellers will continue to view E-marketplaces
as third-party...

...to address the seller's needs.

Increasing Marketplace Complexity
Online marketplaces need to go beyond auctions to offer contract
management such as:

Facilitating price negotiations based on volumes over time, not...

--- Non-Patent Literature: Full Text [group 2 or 2]
    Dialog files: 16,148,160,275,621,636

File 16:Gale Group PROMT(R) 1990-2007/Mar 21
          (c) 2007 The Gale Group
File 148:Gale Group Trade & Industry DB 1976-2007/Mar 13
          (c)2007 The Gale Group
File 160:Gale Group PROMT(R) 1972-1989
          (c) 1999 The Gale Group
File 275:Gale Group Computer DB(TM) 1983-2007/Mar 21
          (c) 2007 The Gale Group
File 621:Gale Group New Prod.Annou.(R) 1985-2007/Mar 21
          (c) 2007 The Gale Group
File 636:Gale Group Newsletter DB(TM) 1987-2007/Mar 21
          (c) 2007 The Gale Group

Set	Items	Description
S1	5206589	COMPLEX OR COMPLEXITY OR COMPLEXLY OR COMPLICAT??? OR CONV-OLUTE??? OR ELABORATE??? OR INVOLVE??? OR LABYRINTH OR LABYRI-NTHINE
S2	19525527	PRICE? ? OR PRICING OR CHARGE? ? OR CHARGING OR COST OR CO-STS OR RATE OR RATES OR QUANTITY OR VOLUME OR AMOUNT OR AMOUN-TS OR MAGNITUDE OR LEVEL OR WORTH OR VALUE
S3	8556264	STRUCTUR??? OR ARCHITECTUR?? OR ORGANIZATION?? OR ORGANIZE? ? OR ARRANGE? ? OR ARRANGEMENT? ? OR FRAMEWORK OR LAYOUT OR - LAY???()OUT OR TOPOLOGY OR CONFIGUR??? OR CONFIGURATION? ?
S4	593076	AUCTION? OR COMPETITIVE()(BUYING OR PURCHASE OR PURCHASING) OR BIDDING OR BIDDER OR BIDDERS OR BID()PRICING
S5	256578	S1(4N)S2
S6	137198	S1(4N)S3
S7	7663	S5(S)S6
S8	75	S7(2S)S4
S9	51	S8 NOT PY>2001

--- Patent Literature: Full Text [group 1 or 2]
    Dialog files: 347,348,349,350

File 347:JAPIO Dec 1976-2006/Nov(updated 070228)
      (c) 2007 JPO & JAPIO
File 348:EUROPEAN PATENTS 1978-2007/ 200708
      (c) 2007 European Patent Office
File 349:PCT FULLTEXT 1979-2007/UB=20070315UT=20070308
      (c) 2007 WIPO/Thomson
File 350:Derwent WPIX 1963-2006/UD=200719
      (c) 2007 The Thomson Corporation

Set	Items	Description
S1	2607034	COMPLEX OR COMPLEXITY OR COMPLEXLY OR COMPLICAT??? OR CONV-DLUTE??? OR ELABORATE??? OR INVOLVE??? OR LABYRINTH OR LABYRI-NTHINE
S2	7904530	PRICE? ? OR PRICING OR CHARGE? ? OR CHARGING OR COST OR CO-STS OR RATE OR RATES OR QUANTITY OR VOLUME OR AMOUNT OR AMOUN-TS OR MAGNITUDE OR LEVEL OR WORTH OR VALUE
S3	6572648	STRUCTUR??? OR ARCHITECTUR?? OR ORGANIZATION?? OR ORGANIZE? ? OR ARRANGE? ? OR ARRANGEMENT? ? OR FRAMEWORK OR LAYOUT OR LAY???()OUT OR TOPOLOGY OR CONFIGUR??? OR CONFIGURATION? ?
S4	10213	AUCTION? OR COMPETITIVE()(BUYING OR PURCHASE OR PURCHASING) OR BIDDING OR BIDDER OR BIDDERS OR BID()PRICING
S5	176353	S1(4N)S2
S6	131424	S1(4N)S3
S7	5280	S5(20N)S6
S8	11	S7(40N)S4
S9	11	S8 AND IC=(G06F OR G06Q)

^ 9/3,K/5   (Item 4 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2007 WIPO/Thomson. All rts. reserv.

00895558   **Image available**
SYSTEM   AND   METHOD   FOR   HIERARCHICAL   ADMINISTRATION   OF COMPLEX ITEM
STRUCTURES FOR ON-LINE AUCTION ENVIRONMENTS
SYSTEME ET PROCEDE D'ADMINISTRATION HIERARCHIQUE DE STRUCTURES D'ELEMENTS
COMPLEXES POUR DES ENVIRONNEMENTS DE VENTE AUX ENCHERES EN LIGNE
Patent Applicant/Assignee:
  PROCURI COM INC, 3348 Peachtree Street, N.E., Suite 200, Atlanta, GA
    30326, US, US (Residence), US (Nationality)
Inventor(s):
  BROOKE Steven R, 1200 Mayfield Manor Drive, Alpharetta, GA 30004, US,
  MCCLOSKEY Michael A, 5910 Shadewater Drive, Cumming, GA 30041, US,
Legal Representative:
  PETTY W Scott (agent), King & Spalding, 191 Peachtree Street, Atlanta, GA
    30303-1763, US,
Patent and Priority Information (Country, Number, Date):
  Patent: WO 200229698 A2 20020411 (WO 0229698)
  Application: WO 2001US42485 20011005 (PCT/WO USG142485)
  Priority Application: US 2000238283 20001005; US 2001878627 20010611
Designated States:
(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)
  AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
  EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
  LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU SD SE SG SI SK
  SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW
  (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
  (OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
  (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
  (EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English

Detailed Description
... the same throughout the auction. A Sealed-bid auction is either an
English or Reverse auction in which all bids are concealed.

The application of these common bid evaluation algorithms drives the
auction process and is central to the winner selection process. Bid
evaluation is straightforward for simple item structures. The evaluation
of prices for these structures typically involves a simple price -
price and time-time evaluation. There is no associative information that
must be assessed during the evaluation process.

Existing on-line auction systems do not support the auctioning of
complex items consisting of interrelated subassemblies. The conventional
approach is one of simple price...

...manufacturing equipment. Moreover, there are often complex relationships
among the subassemblies comprising an item. A complex item structure
has pricing information associated with each sub-assembly and sub-item,
which may or may not be important to the price evaluation process. This
additional information complicates the auction and increases the
potential for misinterpretations that thwart a successful auction .

In view of the foregoing, there is a need in the art for a system...

...a hierarchy that organizes the complex item and the subassemblies in a
format conducive for bidding by on-line bidders . Bids for individual
subassemblies or entire complex items are input by bidding clients. The
 auction software module receives the competing bids, evaluates them,
and selects winning bids.

The hierarchy that can be created to organize the complex item and
subassemblies can be viewed as similar to a family tree with many levels
of generations. At the highest level , the most complex item can be
labeled as a first parent. The subassemblies that comprise the first
parent...

∧ 9/3,K/8   (Item 7 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2007 WIPO/Thomson. All rts. reserv.

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CZ DE DK DM DZ EE ES
FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KR KZ LC LK LR LS LT LU LV
MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT
TZ UA UG UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
Filing Language: English
Fulltext Word Count: 11152

Main International Patent Class (v7): G06F-017/60
Fulltext Availability:
  Detailed Description

Detailed Description
... individually on each of the components.

  What is needed is a real-time, web-enabled auction engine for complex,
  intangible goods, with specific application to marketing requests for
  proposal such as...
...the group insurance marketplace.

  SUMMARY OF THE INVENTION
  The present invention provides a marketplace for auctioning requests
  for
  proposal that can include complex pricing arrangements and variable
   arrangement of sub units within the request for proposal. One
  particular application for this marketplace is to facilitate the
  auctioning of requests for proposal relating to group insurance.

  One aspect of the present invention relates to a system and method for
   auctioning insurance requests for proposal that generates a request for
  proposal based on the insurance needs...as well as by individual
  products.

  The insurance products included in an RFP can also involve multiple
  pricing tiers. Unlike conventional auctioning environments, the
  auction process provided by the insurance engine is configured to
  handle such complex price structures . For example, a medical
  insurance plan consisting of various benefits could be offered at the...

A 9/3,K/9   (Item 1 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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0014996540 - Drawing available
WPI ACC NO: 2005-344424/200535
XRPX ACC NO: N2005-281384
Bidding information managing system for contracts through internet, has
contract engine to receive bid comprising pricing structure and pricing
amounts from one bidder and provide pricing structure for review by other
bidders
Patent Assignee: BUEHLER M (BUEH-I); GROSS A (GROS-I); KIEFER S (KIEF-I)
 ; KOENIG A (KOEN-I)
Inventor: BUEHLER M; GROSS A; KIEFER S; KOENIG A
Patent Family (1 patents, 1 countries)
Patent   Application
Number   Kind Date   Number   Kind Date   Update
US 20050091122   A1 20050428 US 2003695621   A 20031028 200535   B

Priority Applications (no., kind, date): US 2003695621 A 20031028

Patent Details
Number   Kind Lan   Pg Dwg Filing Notes
US 20050091122   A1 EN   18   10
Class Codes

Original Abstracts:
...and making the bid invitation available to a plurality of potential bidders, receiving from one or more of the potential bidders bid invitations containing a complex pricing structure and corresponding complex pricing amounts, and selecting a winning bidder based on the complex pricing amounts.